



Ready-to-fly (RTF) Zenair Ultralights in Europe - 2009

The European production of **RTF** aircraft will continue in 2009 at the hands of the very skilled and experienced independent dealers and representatives in the European Zenair network. Zenair Europe will continue to import, distribute, and sell the 49% and 100% kits to individual customers and through its growing number of dealers. For the foreseeable future, only the dealers listed below will manufacture, set the price, and/or sell new **RTF** Zenair ultralight aircraft.

To ensure European-wide product uniformity, reliability, and to protect Zenair design rights, all approved RTF Zenair aircraft are being assembled from kits manufactured by Zenair or Zenith Aircraft Co. All dealer-assembled RTF Zenair aircraft must meet Zenair's rigorous "Quality Assurance Program" (which is virtually identical to the standards set for North American S-LSA certification).

"We think customers will be very pleased with this new approach of obtaining RTF aircraft," said Nicolas Heintz, Zenair Sarl president, "local aircraft assembly means a buyer can more easily follow his aircraft through its various completion stages; custom features and options can be more easily integrated to personalize the aircraft and a final exterior paint design can reflect the owner's unique tastes and individuality."

As fully independent businesses, dealers will offer customized quotes for all RTF aircraft they produce. Interested buyers should contact dealers directly for prices, available options and delivery schedules.

The list below identifies all Zenair dealers that are currently offering RTF aircraft.

Caution: The non-authorized commercial assembly of Zenair designs is not a new phenomenon in Europe. Contraband versions of the CH 701 and of the CH 601 models sold as "legitimate Zenair products" have been offered to unsuspecting pilots for many years. These copies are often assembled from older plans and from promotional material available online; they are not recognized by Zenair and will not be serviced by us. Only genuine Zenair units will be sold with a unique and Zenair-approved serial number. This number will be required to properly register and insure the aircraft. Do not be fooled by copies and please do not support this illegitimate industry. Only the following businesses/individuals are authorized to build and sell new RTF Zenair ULM:

Manufacturers of Zenair RTF Aircraft

January 15, 2009

Belgium

- **ZENAIR DISTRIBUTION** Jacques Cooremans 32-81-41-18-68

France

- **GRIMM ULM** Edgar Grimm 33-32-65-21-404
- **Zenair Normandie** Claude Billiau 33-02-31-65-43-55
- **Viking Aviation** Charles Guérin 33-06-29-44-31-72
- *Bientôt un autre!*

Germany

- **LUFTSPORTZENTRUM MAINFRANKEN** Dieter Blendel (0)931-661-875

Norway

- **AEROSHOP** Kristen Thorrud 92-45-30-11

Romania

- **ZENAIR ROMANIA** Constantin Mihalache 40-21-24-28-742

Slovakia

- **AIRPAL** Vladimir Zaborsky 421-948-530-792

Spain

- **INGECONSULT-AVIONICS** Antonio Gil 34-91-66-27-064

Ukraine

- **AEROSKIF** Alexander Kuzmin 80-44-58-79-898

More Coming Soon!

